

Customers



Main achievements



Air Business Academy (Toulouse)

Deployment of training: Problems solving, Suppliers Management, Supply Chain and Lean Management.



CEA – Direction des Energies (Cadarache, Marcoule)

Diagnosis of the DIMP (Direction des Energies - Direction de L'Ingénierie et de la Maitrise d'oeuvre Projet)

- Project and organization performance evaluation and support for recommendations deployment.

Achievements: Proposal for organization optimization and process improvement



OneWeb Satellites (Toulouse)

Support for Supplier Management:

- Set up of methods for better control of strategic suppliers (status tracker, KPIs, Quality Reviews, reporting...)

Achievements: Supplier performance restored, process for supplier monitoring and control in place



AIRBUS DEFENCE & SPACE (Elancourt, Toulouse)

Project Diagnosis and Support:

- Project and organization performance evaluation on MOA (Maître d'Ouvrage) and MOI (Maître d'Ouvre Industriel) sides.
- Support for the implementation of recommendations issued from the diagnostic.

Achievements: Project back to tracks, contract protected, project teams remotivated



HENSOLDT Sensors GmbH (Ulm, Friedrichshafen)

Project Diagnosis and Support - Avionic Division & Radar Division:

- Project diagnosis, Project restructuring and operational Support (Project Budgets above 20M€) :

Achievements: Project performance improvements, reduction of delivery time, derisking of the project

QMS/BMS Audits and Support:

- Implementation of AIRBUS requirements dedicated to supplier management (AIRBUS ASR – Design and Production)

Achievements: Full compliance of HENSOLDT GmbH to AIRBUS Requirements (Design & Production Suppliers Requirements ASRs)



AIRBUS GROUP (European sites, USA, Asia)

APQP Coaching:

- Development of APQP training (case studies, simulations, etc.), coaching of APQP AIRBUS Leaders (AIRBUS CA and AIRBUS Defense & Space) on APQP methods and tools, 30 persons trained, coached and accompagnées during on-site APQP operations on real projects.

Achievements: APQP deployment reenergized through active coaching of APQP Leaders.



Main achievements through the company

AIRBUS



Consultancy missions: AIRBUS GROUP (European sites, USA, Asia)

Design and deployment of training in Project Management (2010-2017)

- “MASS - Manage AIRBUS system suppliers”, “PM for CTL” (Project Management for Customer Team Leader), “FCO Awareness” (Fulfill Customer Order), “Suppliers Audits and Assessments”.

AIRBUS internal audit support (2011-2017)

- Audits carried out: final assembly lines (FAL), purchasing, engineering, customer services, production and central quality organization. A380, A330, A320, A400M, A350 programs. All Airbus USA, Asia and Europe sites.

AIRBUS A350 XWB supplier assessments, selection and project implementation phases (2011-2014)

- Assessment of suppliers (100 +) of equipment and systems, aerostructure, engineering services. Definition and monitoring of action plans.

Implementation of AIRBUS supplier evaluation methods (2008-2010)

- Redefinition of supplier evaluation methods in the fields of engineering, project management, customer service, industrial management.
- Definition and implementation of all new assessment tools (process, procedures, tools, training, etc.): PMCA, IPCA+, TDCA .

AIRBUS DEFENCE & SPACE



Consultancy missions: AIRBUS DEFENCE & SPACE (Elancourt, Toulouse)

Project: Technical data management system EC725 TDMS - EUROCOPTER-HELIBRAS (2015-2017)

- Interim Project Director - Project performance evaluation, implementation and deployment of a convergence plan.
- Transfer of activity (SW Dev, HW production, IVV) to Brazil (ATECH - EMBRAER)

Project: Supplier evaluation, selection phase (2013-2014)

- Suppliers assessment (Project Management PMCA, Industrial Management IPCA) for telecommunications, scientific and Earth observation satellites (20 +) Definition and monitoring of action plans. Training and coaching of AIRBUS DS supplier development managers (SDM)



Consultancy mission: COMAC - SHANGHAI (China) - (January-March 2019)

- Support for the implementation of program cost control and supplier control methods. Definition and deployment of methods and tools.



Consultancy mission: MOOG AEROSPACE (USA) - (2015)

- Supplier evaluation (PMCA, IPCA) of ASHOT (Israel) and LBA (Belgium), on-site supports for program management activities.



Consultancy mission: LAKSHMI PRECISION SCREWS LPS - DEHLI (India) - (2013-2014)

- LPS qualification for AIRBUS (AIPS) and NADCAP rules. Implementation and qualification of industrial processes.

